City of Carson City Agenda Report

Date Submitted: August 24, 2012 **Agenda Date Requested:** September 6, 2012

Time Requested: Consent

To: Mayor and Supervisors

From: Purchasing and Contracts

Subject Title: For Possible Action: To determine that Contract No. 1213-098 is a contract for Financial Planning Services, a professional service, and therefore not suitable for public bidding pursuant to NRS 332.115 and to approve Contract No. 1213-098 Financial Advisory Services a request for professional services to be provided by JNA Consulting Group through June 30, 2014 for a not to exceed cost of \$199,000.00 funding, to be determined at the time each Task Order is issued, as provided in FY 2012/2013. (*Kim Belt*)

Staff Summary: JNA Consulting Group will provide Financial Planning Services on a Task Order Basis for, but not limited to, Financial Planning and Managing and Issuing Debt Securities.

Type of Action Requested: (check one)				
() Resolution (_X) Formal Action/Motion	() Ordinance () Other (Specify)			
Does This Action Require A Business Impact Statement: () Yes (_X) No				

Recommended Board Action: I move to determine that Contract No. 1213-098 is a contract for Financial Planning Services, a professional service, and therefore not suitable for public bidding pursuant to NRS 332.115 and to approve Contract No. 1213-098 Financial Advisory Services a request for professional services to be provided by JNA Consulting Group through June 30, 2014 for a not to exceed cost of \$199,000.00 funding, to be determined at the time each Task Order is issued, as provided in FY 2012/2013. (*Kim Belt*)

Explanation for Recommended Board Action: Pursuant to **NRS 332.115 subsection 1 (b)**, staff is requesting the Board of Supervisors declare that this contract is not adapted to award by competitive bidding.

NRS 332.115 Contracts not adapted to award by competitive bidding; purchase of equipment by local law enforcement agency, response agency or other local governmental agency; purchase of goods commonly used by hospital.

- 1. Contracts which by their nature are not adapted to award by competitive bidding, including contracts for:
 - (b) Professional services;

determined by the (Added to N	ct to the requirements of this chapter for competitive bidding, as the governing body or its authorized representative. RS by 1975, 1538; A 1987, 296, 1484; 1991, 337, 349, 648, 1934, 2; 1999, 889, 1684; 2001, 1317; 2003, 620, 2262; 2005, 226, 2554)
Applicable Stat	cute, Code, Policy, Rule or Regulation: NRS 332.115 subsection 1(b)
Fiscal Impact:	\$199,000.00.
Explanation of	Impact: Amount of contract.
_	e: Funding from various accounts to be determine at the time each sued as provided in FY 2012/2013.
Alternatives: P	rovide other direction
Supporting Mat	terial: Contract No. 1213-098 and scope of work
Prepared By: K Reviewed By: _	(Finance Director) Date: (City Manager) (District Altorney) Date: (Finance Director) Date: (Signature Director) Date: (Signature Director) Date: (Finance Director)
Board Action Ta	aken:
Motion:	1) Aye/Nay 2)
(Vote Rec	orded By)

Title: Financial Advisory Services

THIS CONTRACT is made by and between Carson City, a consolidated municipality, a political subdivision of the State of Nevada, hereinafter referred to as the "CITY", and JNA Consulting Group hereinafter referred to as the "CONTRACTOR".

1 CONTRACT TERM:

1.1 This Contract shall be effective from July 1, 2012 to June 30, 2014, unless sooner terminated by either party in accordance with its terms.

2 CONSIDERATION:

- 2.1 The parties agree that **CONTRACTOR** will provide the **SERVICES** specified in **Section 4 Scope of Work** and **CITY** agrees to pay **CONTRACTOR** the **CONTRACT SUM** based upon a "*Task Basis*" for a total not to exceed maximum amount of One Hundred Ninety-Nine Thousand Dollars and No Cents (\$199,000.00).
- 2.2 **CONTRACT SUM** represents full and adequate compensation for the completed **WORK**, and includes the furnishing of all materials; all labor, equipment, tools, and appliances; and all expenses, direct or indirect, connected with the proper execution of the **WORK**.
- 2.3 **CONTRACTOR** shall provide **CITY** with a scope of work for each task to be completed and if approved by the Finance Director **CONTRACTOR** will be provided a "*Task Order*" authorizing the work.
- 2.4 Payment by **CITY** for the **SERVICES** rendered by **CONTRACTOR** shall be due within thirty (30) calendar days from the date **CITY** acknowledges that the performance meets the requirements of this Contract or from the date the correct, complete, and descriptive invoice is received by **CITY** employee designated on the sample invoice, whichever is the latter date.
- 2.5 **CITY** does not agree to reimburse **CONTRACTOR** for expenses unless otherwise specified.
- 2.6 The continuation of this Contract beyond June 30, 2013 is subject to and contingent upon sufficient funds being appropriated, budgeted, and otherwise made available by the Carson City Board of Supervisors.

For P&C Use C	Only
CCBL expires	
GL expires	
AL expires	
PL expires	
WC expires	

Page 1 of 18 Revised 4/1/10

Title: Financial Advisory Services

3 **NOTICE**:

- 3.1 All notices or other communications required or permitted to be given under this Contract shall be in writing and shall be deemed to have been duly given if delivered personally in hand, by e-mail, by telephonic facsimile, or by certified mail, return receipt requested, postage prepaid on the date posted, and addressed to the other party at the address specified below.
- 3.1.1 Notice to CONTRACTOR shall be addressed to:

Marty Johnson, Managing Director JNA Consulting Group LLC 1400 Wyoming Street, Suite 3 Boulder City, Nevada 89005 702-294-5100 702-294-5145 fax

email: marty@inaconsultinggroup.com

3.1.2 Notice to CITY shall be addressed to:

Carson City Purchasing and Contracts Kim Belt, Purchasing and Contracts Manager 201 North Carson Street Suite 3 Carson City, NV 89701 775-283-7137/ FAX 775-887-2107 KBelt@carson.org

4 SCOPE OF WORK:

- 4.1 **CONTRACTOR** shall provide and perform the following services set forth in **Exhibit A**, and subsequent "*Task Orders*" as approved by the Finance Director, attached hereto and incorporated herein by reference for and on behalf of **CITY** hereinafter referred to as the "**SERVICES**".
- 4.2 **CONTRACTOR** represents that it is duly licensed by Carson City for the purposes of performing the **SERVICES**.
- 4.3 **CONTRACTOR** represents that it is duly qualified and licensed in the State of Nevada for the purposes of performing the **SERVICES**.
- 4.4 **CONTRACTOR** represents that it and/or the persons it may employ possess all skills and training necessary to perform the **SERVICES** described herein and required hereunder. **CONTRACTOR** shall perform the **SERVICES** faithfully, diligently, in a timely and professional

Page 2 of 18 Revised 4/1/10

Title: Financial Advisory Services

manner, to the best of its ability, and in such a manner as is customarily performed by a person who is in the business of providing such services in similar circumstances. **CONTRACTOR** shall be responsible for the professional quality and technical accuracy of all **SERVICES** furnished by **CONTRACTOR** to **CITY**.

- 4.5 **CONTRACTOR** represents that neither the execution of this Contract nor the rendering of services by **CONTRACTOR** hereunder will violate the provisions of or constitute a default under any other contract or agreement to which **CONTRACTOR** is a party or by which **CONTRACTOR** is bound, or which would preclude **CONTRACTOR** from performing the **SERVICES** required of **CONTRACTOR** hereunder, or which would impose any liability or obligation upon **CITY** for accepting such **SERVICES**.
- 4.6 Before commencing with the performance of any work under this Contract, CONTRACTOR shall obtain all necessary permits and licenses as may be necessary. Before and during the progress of work under this Contract, CONTRACTOR shall give all notice and comply with all the laws, ordinances, rules and regulations of every kind and nature now or hereafter in effect promulgated by any Federal, State, County, or other Governmental Authority, relating to the performance of work under this Contract. If CONTRACTOR performs any work that is contrary to any such law, ordinance, rule or regulation, he shall bear all the costs arising therefrom.

4.7 CITY Responsibilities:

- 4.7.1 CITY shall make available to CONTRACTOR all technical data that is in CITY'S possession, reasonably required by CONTRACTOR relating to the SERVICES.
- 4.7.2 **CITY** shall provide access to and make all provisions for **CONTRACTOR** to enter upon public and private lands, to the fullest extent permitted by law, as reasonably required for **CONTRACTOR** to perform the **SERVICES**.
- 4.7.3 CITY shall examine all reports, correspondence, and other documents presented by CONTRACTOR upon request of CITY, and render, in writing, decisions pertaining thereto within a reasonable time so as not to delay the work of CONTRACTOR.
- 4.7.4 It is expressly understood and agreed that all work done by **CONTRACTO**R shall be subject to inspection and acceptance by **CITY** and approval of work shall not forfeit the right of **CITY** to require correction, and nothing contained herein shall relieve **CONTRACTOR** of the responsibility of the work required under the terms of this Contract until all work has been completed and accepted by **CITY**.

Page 3 of 18 Revised 4/1/10

Title: Financial Advisory Services

5 TIMELINESS OF BILLING SUBMISSION:

5.1 The parties agree that timeliness of billing is of the essence to this Contract and recognize that CITY is on a fiscal year which is defined as the period beginning July 1 and ending June 30 of the following year. All billings for dates of service prior to July 1 must be submitted to CITY no later than the first Friday in August of the same year. A billing submitted after the first Friday in August will subject CONTRACTOR to an administrative fee not to exceed \$100.00. The parties hereby agree this is a reasonable estimate of the additional costs to CITY of processing the billing as a stale claim and that this amount will be deducted from the stale claim payment due to CONTRACTOR.

6 **CONTRACT TERMINATION**:

6.1 Termination Without Cause:

6.1.1 This Contract may be terminated by either party without cause by giving the other party ten (10) calendar days written notice of the intent to terminate and specifying the date upon which the termination will be effective.

6.2 Cause Termination for Default or Breach:

- 6.2.1 A default or breach may be declared with or without termination.
- 6.2.2 This Contract may be terminated by either party upon written notice of default or breach to the other party as follows:
- 6.2.2.1 If **CONTRACTOR** fails to provide or satisfactorily perform any of the conditions, work, deliverables, goods, or services called for by this Contract within the time requirements specified in this Contract or within any granted extension of those time requirements; or
- 6.2.2.2 If any state, county, city or federal license, authorization, waiver, permit, qualification or certification required by statute, ordinance, law, or regulation to be held by **CONTRACTOR** to provide the goods or services required by this Contract is for any reason denied, revoked, debarred, excluded, terminated, suspended, lapsed, or not renewed; or
- 6.2.2.3 If **CONTRACTOR** becomes insolvent, subject to receivership, or becomes voluntarily or involuntarily subject to the jurisdiction of the bankruptcy court; or
- 6.2.2.4 If CITY materially breaches any material duty under this Contract and any such breach impairs CONTRACTOR'S ability to perform; or
- 6.2.2.5 If it is found by **CITY** that any quid pro quo or gratuities in the form of money, services, entertainment, gifts, or otherwise were offered or given by **CONTRACTOR**, or any agent or representative of **CONTRACTOR**, to any officer or employee of **CITY** with a view

Page 4 of 18 Revised 4/1/10

toward securing a contract or securing favorable treatment with respect to awarding, extending, amending, or making any determination with respect to the performing of such contract; or

6.2.2.6 If it is found by **CITY** that **CONTRACTOR** has failed to disclose any material conflict of interest relative to the performance of this Contract.

6.3 Time to Correct:

6.3.1 Termination upon a declared default or breach may be exercised only after service of formal written notice as specified in **Section 3 Notice**, and the subsequent failure of the defaulting party within five (5) calendar days of that notice to provide evidence, satisfactory to the aggrieved party, showing that the declared default or breach has been corrected.

6.4 Winding Up Affairs Upon Termination:

- 6.4.1 In the event of termination of this Contract for any reason, the parties agree that the provisions of this paragraph survive termination:
- 6.4.1.1 The parties shall account for and properly present to each other all claims for fees and expenses and pay those which are undisputed and otherwise not subject to set off under this Contract. Neither party may withhold performance of winding up provisions solely based on nonpayment of fees or expenses accrued up to the time of termination;
- 6.4.1.2 **CONTRACTOR** shall satisfactorily complete work in progress at the agreed rate (or a pro rata basis if necessary) if so requested by **CITY**;
- 6.4.1.3 **CONTRACTOR** shall execute any documents and take any actions necessary to effectuate an assignment of this Contract if so requested by **CITY**;
- 6.4.1.4 **CONTRACTOR** shall preserve, protect, and promptly deliver into **CITY** possession all proprietary information in accordance with **Section 22 City Ownership of Proprietary Information**.

7 **REMEDIES**:

7.1 Except as otherwise provided for by law or this Contract, the rights and remedies of the parties shall not be exclusive and are in addition to any other rights and remedies provided by law or equity, including, without limitation, actual damages, and to a prevailing party reasonable attorneys' fees and costs. The parties agree that, in the event a lawsuit is filed and a party is awarded attorney's fees by the court, for any reason, the amount of recoverable attorney's fees shall not exceed the rate of \$125 per hour. CITY may set off consideration against any unpaid obligation of **CONTRACTOR** to **CITY**.

Page 5 of 18 Revised 4/1/10

Title: Financial Advisory Services

8 **LIMITED LIABILITY**:

8.1 **CITY** will not waive and intends to assert available Nevada Revised Statutes Chapter 41 liability limitations in all cases. Contract liability of both parties shall not be subject to punitive damages. Liquidated damages shall not apply unless otherwise specified in the incorporated attachments. Damages for any **CITY** breach shall never exceed the amount of funds appropriated for payment under this Contract, but not yet paid to **CONTRACTOR**, for the fiscal year budget in existence at the time of the breach. **CONTRACTOR'S** tort liability shall not be limited.

9 FORCE MAJEURE:

9.1 Neither party shall be deemed to be in violation of this Contract if it is prevented from performing any of its obligations hereunder due to strikes, failure of public transportation, civil or military authority, act of public enemy, accidents, fires, explosions, or acts of God, including, without limitation, earthquakes, floods, winds, or storms. In such an event the intervening cause must not be through the fault of the party asserting such an excuse, and the excused party is obligated to promptly perform in accordance with the terms of this Contract after the intervening cause ceases.

10 **INDEMNIF!CATION**:

- 10.1 To the extent permitted by law, including, but not limited to, the provisions of Nevada Revised Statutes Chapter 41, each party shall indemnify, hold harmless and defend, not excluding the other's right to participate, the other party from and against all liability, claims, actions, damages, losses, and expenses, including but not limited to reasonable attorney's fees and costs, arising out of any alleged negligent or willful acts or omissions of the indemnifying party, its officers, employees and agents. Such obligation shall not be construed to negate, abridge, or otherwise reduce any other right or obligation of the indemnity which would otherwise exist as to any party or person described in this paragraph.
- 10.2 Except as otherwise provided in Subsection 10.4 below, the indemnifying party shall not be obligated to provide a legal defense to the indemnified party, nor reimburse the indemnified party for the same, for any period occurring before the indemnified party provides written notice of the pending claim(s) or cause(s) of action to the indemnifying party, along with:
- 10.2.1 a written request for a legal defense for such pending claim(s) or cause(s) of action; and
- 10.2.2 a detailed explanation of the basis upon which the indemnified party believes that the claim or cause of action asserted against the indemnified party implicates the culpable conduct of the indemnifying party, its officers, employees, and/or agents.

Page 6 of 18 Revised 4/1/10

- 10.3 After the indemnifying party has begun to provide a legal defense for the indemnified party, the indemnifying party shall not be obligated to fund or reimburse any fees or costs provided by any additional counsel for the indemnified party, including counsel through which the indemnified party might voluntarily choose to participate in its defense of the same matter.
- 10.4 After the indemnifying party has begun to provide a legal defense for the indemnified party, the indemnifying party shall be obligated to reimburse the reasonable attorney's fees and costs incurred by the indemnified party during the initial thirty (30) day period of the claim or cause of action, if any, incurred by separate counsel.

11 <u>INDEPENDENT CONTRACTOR:</u>

- 11.1 An independent contractor is a natural person, firm or corporation who agrees to perform services for a fixed price according to his or its own methods and without subjection to the supervision or control of the other contracting party, except as to the results of the work, and not as to the means by which the services are accomplished.
- 11.2 It is mutually agreed that **CONTRACTOR** is associated with **CITY** only for the purposes and to the extent specified in this Contract, and in respect to performance of the contracted services pursuant to this Contract. **CONTRACTOR** is and shall be an independent contractor and, subject only to the terms of this Contract, shall have the sole right to supervise, manage, operate, control, and direct performance of the details incident to its duties under this Contract.
- 11.3 Nothing contained in this Contract shall be deemed or construed to create a partnership or joint venture, to create relationships of an employer-employee or principal-agent, or to otherwise create any liability for CITY whatsoever with respect to the indebtedness, liabilities, and obligations of CONTRACTOR or any other party.
- 11.4 **CONTRACTOR** shall indemnify and hold **CITY** harmless from, and defend **CITY** against, any and all losses, damages, claims, costs, penalties, liabilities, expenses arising out of or incurred in any way because of, but not limited to, **CONTRACTOR'S** obligations or legal duties regarding any taxes, fees, assessments, benefits, entitlements, notice of benefits, employee's eligibility to work, to any third party, subcontractor, employee, state, local or federal governmental entity.
- 11.5 Neither **CONTRACTOR** nor its employees, agents, or representatives shall be considered employees, agents, or representatives of **CITY**.

12 **INSURANCE REQUIREMENTS:**

12.1 **CONTRACTOR**, as an independent contractor and not an employee of **CITY**, must carry policies of insurance in amounts specified and pay all taxes and fees incident hereunto. **CITY** shall have no liability except as specifically provided in this Contract.

Page 7 of 18 Revised 4/1/10

- 12.2 **CONTRACTOR** shall not commence work before: (1) **CONTRACTOR** has provided the required evidence of insurance to Carson City Purchasing & Contracts, and (2) **CITY** has approved the insurance policies provided by **CONTRACTOR**.
- 12.3 Prior approval of the insurance policies by **CITY** shall be a condition precedent to any payment of consideration under this Contract and **CITY'S** approval of any changes to insurance coverage during the course of performance shall constitute an ongoing condition subsequent this Contract. Any failure of **CITY** to timely approve shall not constitute a waiver of the condition.

12.4 Insurance Coverage:

- 12.4.1 **CONTRACTOR** shall, at **CONTRACTOR'S** sole expense, procure, maintain and keep in force for the duration of this Contract the following insurance conforming to the minimum requirements specified below. Unless specifically specified herein or otherwise agreed to by **CITY**, the required insurance shall be in effect prior to the commencement of work by **CONTRACTOR** and shall continue in force as appropriate until the latter of:
- 12.4.1.1 Final acceptance by CITY of the completion of this Contract; or
- 12.4.1.2 Such time as the insurance is no longer required by **CITY** under the terms of this Contract.
- 12.4.2 Any insurance or self-insurance available to CITY shall be in excess of and non-contributing with any insurance required from CONTRACTOR. CONTRACTOR'S insurance policies shall apply on a primary basis. Until such time as the insurance is no longer required by CITY, CONTRACTOR shall provide CITY with renewal or replacement evidence of insurance no less than thirty (30) calendar days before the expiration or replacement of the required insurance. If at any time during the period when insurance is required by this Contract, an insurer or surety shall fail to comply with the requirements of this Contract, as soon as CONTRACTOR has knowledge of any such failure, CONTRACTOR shall immediately notify CITY and immediately replace such insurance or bond with an insurer meeting the requirements.

12.5 General Requirements:

- 12.5.1 **Certificate Holder:** Each liability insurance policy shall list Carson City c/o Carson City Purchasing & Contracts, 201 N. Carson Street Suite 11, Carson City, NV 89701 as a certificate holder.
- 12.5.2 Additional Insured: By endorsement to the general liability insurance policy evidenced by CONTRACTOR, The City and County of Carson City, Nevada, its officers, employees and immune contractors shall be named as additional insureds for all liability arising from this Contract.

Page 8 of 18 Revised 4/1/10

- 12.5.3 **Waiver of Subrogation**: Each liability insurance policy shall provide for a waiver of subrogation as to additional insureds.
- 12.5.4 **Cross-Liability**: All required liability policies shall provide cross-liability coverage as would be achieved under the standard ISO separation of insureds clause.
- 12.5.5 **Deductibles and Self-Insured Retentions**: Insurance maintained by **CONTRACTOR** shall apply on a first dollar basis without application of a deductible or self-insured retention unless otherwise specifically agreed to by **CITY**. Such approval shall not relieve **CONTRACTOR** from the obligation to pay any deductible or self-insured retention. Any deductible or self-insured retention shall not exceed \$5,000 per occurrence, unless otherwise approved by **CITY**.
- 12.5.6 **Policy Cancellation**: Except for ten (10) calendar days notice for non-payment of premium, each insurance policy shall be endorsed to state that; without thirty (30) calendar days prior written notice to Carson City Purchasing & Contracts, the policy shall not be canceled, non-renewed or coverage and /or limits reduced or materially altered, and shall provide that notices required by this paragraph shall be sent by certified mail to Carson City Purchasing & Contracts, 201 N. Carson Street Suite 11, Carson City, NV 89701.
- 12.5.7 **Approved Insurer**: Each insurance policy shall be issued by insurance companies authorized to do business in the State of Nevada or eligible surplus lines insurers acceptable to the State and having agents in Nevada upon whom service of process may be made, and currently rated by A.M. Best as "A-VII" or better.
- 12.5.8 **Evidence of Insurance:** Prior to commencement of work, **CONTRACTOR** must provide the following documents to Carson City Purchasing & Contracts, 201 North Carson Street Suite 11, Carson City, NV 89701:
- 12.5.8.1 **Certificate of Insurance:** The Acord 25 Certificate of Insurance form or a form substantially similar must be submitted to Carson City Purchasing & Contracts to evidence the insurance policies and coverages required of **CONTRACTOR**.
- 12.5.8.2 **Additional Insured Endorsement:** An Additional Insured Endorsement (CG20 10 or C20 26), signed by an authorized insurance company representative, must be submitted to Carson City Purchasing & Contracts to evidence the endorsement of **CITY** as an additional insured per Subsection 12.5.2.
- 12.5.8.3 **Schedule of Underlying Insurance Policies:** If Umbrella or Excess policy is evidenced to comply with minimum limits, a copy of the Underlyer Schedule from the Umbrella or Excess insurance policy may be required.
- 12.5.9 **Review and Approval:** Documents specified above must be submitted for review and approval by Carson City Purchasing & Contracts prior to the commencement of work by

Page 9 of 18 Revised 4/1/10

Title: Financial Advisory Services

CONTRACTOR. Neither approval by CITY nor failure to disapprove the insurance furnished by CONTRACTOR shall relieve CONTRACTOR of CONTRACTOR'S full responsibility to provide the insurance required by this Contract. Compliance with the insurance requirements of this Contract shall not limit the liability of CONTRACTOR or its sub-contractors, employees or agents to CITY or others, and shall be in addition to and not in lieu of any other remedy available to CITY under this Contract or otherwise. CITY reserves the right to request and review a copy of any required insurance policy or endorsement to assure compliance with these requirements.

13 COMMERCIAL GENERAL LIABILITY INSURANCE:

- 13.1 Minimum Limits required:
- 13.1.1 Two Million Dollars (\$2,000,000.00) General Aggregate
- 13.1.2 One Million Dollars (\$1,000,000.00) Each Occurrence
- 13.2 Coverage shall be on an occurrence basis and shall be at least as broad as ISO 1996 form CG 00 01 (or a substitute form providing equivalent coverage); and shall cover liability arising from premises, operations, independent contractors, completed operations, personal injury, products, civil lawsuits, Title VII actions and liability assumed under an insured contract (including the tort liability of another assumed in a business contract).

14 BUSINESS AUTOMOBILE LIABILITY INSURANCE:

- 14.1 Minimum Limit required:
- 14.1.1 One Million Dollars (\$1,000,000) per occurrence for bodily injury and property damage
- 14.2 Coverage shall be for "any auto", including owned, non-owned and hired vehicles. The policy shall be written on ISO form CA 00 01 or a substitute providing equivalent liability coverage. If necessary, the policy shall be endorsed to provide contractual liability coverage.

15 **PROFESSIONAL LIABILITY INSURANCE:**

- 15.1 Minimum Limit required: One Million Dollars (\$1,000,000.00)
- 15.2 Retroactive date: Prior to commencement of the performance of this Contract
- 15.3 Discovery period: Three (3) years after termination date of this Contract.
- 15.4 A certified copy of this policy may be required.

Page 10 of 18 Revised 4/1/10

16 WORKERS' COMPENSATION AND EMPLOYER'S LIABILITY INSURANCE:

- 16.1 **CONTRACTOR** shall provide workers' compensation insurance as required by Nevada Revised Statutes Chapters 616A through 616D inclusive and Employer's Liability insurance with a minimum limit of \$500,000 each employee per accident for bodily injury by accident or disease.
- 16.2 **CONTRACTOR** may, in lieu of furnishing a certificate of an insurer, provide an affidavit indicating that **CONTRACTOR** is a sole proprietor; that **CONTRACTOR** will not use the services of any employees in the performance of this Contract; that **CONTRACTOR** has elected to not be included in the terms, conditions, and provisions of Nevada Revised Statutes Chapters 616A-616D, inclusive; and that **CONTRACTOR** is otherwise in compliance with the terms, conditions, and provisions of Nevada Revised Statutes Chapters 616A-616D, inclusive.

17 **BUSINESS_LICENSE**:

- 17.1 **CONTRACTOR** shall not commence work before **CONTRACTOR** has provided a copy of his Carson City business license to Carson City Purchasing & Contracts.
- 17.2 The Carson City business license shall continue in force until the latter of: (1) final acceptance by **CITY** of the completion of this Contract; or (2) such time as the Carson City business license is no longer required by **CITY** under the terms of this Contract.

18 COMPLIANCE WITH LEGAL OBLIGATIONS:

18.1 **CONTRACTOR** shall procure and maintain for the duration of this Contract any state, county, city, or federal license, authorization, waiver, permit, qualification or certification required by statute, ordinance, law, or regulation to be held by **CONTRACTOR** to provide the goods or services of this Contract. **CONTRACTOR** will be responsible to pay all government obligations, including, but not limited to, all taxes, assessments, fees, fines, judgments, premiums, permits, and licenses required or imposed by law or a court. Real property and personal property taxes are the responsibility of **CONTRACTOR** in accordance with Nevada Revised Statutes 361.157 and 361.159. **CONTRACTOR** agrees to be responsible for payment of any such government obligations not paid by its subcontractors during performance of this Contract. CITY may set-off against consideration due any delinquent government obligation.

19 **WAIVER OF BREACH**:

19.1 Failure to declare a breach or the actual waiver of any particular breach of this Contract or its material or nonmaterial terms by either party shall not operate as a waiver by such party of any of its rights or remedies as to any other breach.

Page 11 of 18 Revised 4/1/10

Title: Financial Advisory Services

20 **SEVERABILITY**:

20.1 If any provision contained in this Contract is held to be unenforceable by a court of law or equity, this Contract shall be construed as if such provision did not exist and the nonenforceability of such provision shall not be held to render any other provision or provisions of this Contract unenforceable.

21 ASSIGNMENT/DELEGATION:

21.1 To the extent that any assignment of any right under this Contract changes the duty of either party, increases the burden or risk involved, impairs the chances of obtaining the performance of this Contract, attempts to operate as a novation, or includes a waiver or abrogation of any defense to payment by CITY, such offending portion of the assignment shall be void, and shall be a breach of this Contract. CONTRACTOR shall neither assign, transfer nor delegate any rights, obligations or duties under this Contract without the prior written approval of CITY.

22 CITY OWNERSHIP OF PROPRIETARY INFORMATION:

- 22.1 Any files, reports, histories, studies, tests, manuals, instructions, photographs, negatives, blue prints, plans, maps, data, system designs, computer programs, computer codes, and computer records (which are intended to be consideration under this Contract), or any other documents or drawings, prepared or in the course of preparation by CONTRACTOR (or its subcontractors) in performance of its obligations under this Contract shall be the exclusive property of CITY and all such materials shall be delivered into CITY possession by CONTRACTOR upon completion, termination, or cancellation of this Contract. CONTRACTOR shall not use, willingly allow, or cause to have such materials used for any purpose other than performance of CONTRACTOR'S obligations under this Contract without the prior written consent of CITY. Notwithstanding the foregoing, CITY shall have no proprietary interest in any materials licensed for use by CITY that are subject to patent, trademark or copyright protection.
- 22.2 **CITY** shall be permitted to retain copies, including reproducible copies, of **CONTRACTOR'S** drawings, specifications, and other documents for information and reference in connection with this Contract.
- 22.3 **CONTRACTOR'S** drawings, specifications and other documents shall not be used by **CITY** or others without expressed permission of **CONTRACTOR**.

23 **PUBLIC RECORDS**:

23.1 Pursuant to Nevada Revised Statute 239.010, information or documents received from **CONTRACTOR** may be open to public inspection and copying. **CITY** will have the duty to

Page 12 of 18 Revised 4/1/10

Title: Financial Advisory Services

disclose unless a particular record is made confidential by law or a common law balancing of interests. **CONTRACTOR** may clearly label specific parts of an individual document as a "trade secret" or "confidential" in accordance with Nevada Revised Statute 332.061, provided that **CONTRACTOR** thereby agrees to indemnify and defend **CITY** for honoring such a designation. The failure to so label any document that is released by **CITY** shall constitute a complete waiver of any and all claims for damages caused by any release of the records.

24 **CONFIDENTIALITY**:

24.1 **CONTRACTOR** shall keep confidential all information, in whatever form, produced, prepared, observed or received by **CONTRACTOR** to the extent that such information is confidential by law or otherwise required by this Contract.

25 **FEDERAL FUNDING**:

- 25.1 In the event federal funds are used for payment of all or part of this Contract:
- 25.1.1 **CONTRACTOR** certifies, by signing this Contract, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency. This certification is made pursuant to the regulations implementing Executive Order 12549, Debarment and Suspension, 28 C.F.R. pt. 67, § 67.510, as published as pt. VII of the May 26, 1988, Federal Register (pp. 19160-19211), and any relevant program-specific regulations. This provision shall be required of every subcontractor receiving any payment in whole or in part from federal funds.
- 25.1.2 **CONTRACTOR** and its subcontractors shall comply with all terms, conditions, and requirements of the Americans with Disabilities Act of 1990 (P.L. 101-136), 42 U.S.C. 12101, as amended, and regulations adopted thereunder contained in 28 C.F.R. 26.101-36.999, inclusive, and any relevant program-specific regulations.
- 25.1.3 **CONTRACTOR** and its subcontractors shall comply with the requirements of the Civil Rights Act of 1964, as amended, the Rehabilitation Act of 1973, P.L. 93-112, as amended, and any relevant program-specific regulations, and shall not discriminate against any employee or offeror for employment because of race, national origin, creed, color, sex, religion, age, disability or handicap condition (including AIDS and AIDS-related conditions).

26 **LOBBYING**:

26.1 The parties agree, whether expressly prohibited by federal law, or otherwise, that no funding associated with this Contract will be used for any purpose associated with or related to lobbying or influencing or attempting to lobby or influence for any purpose the following:

Page 13 of 18 Revised 4/1/10

- 26.1.1 Any federal, state, county or local agency, legislature, commission, counsel or board:
- 26.1.2 Any federal, state, county or local legislator, commission member, counsel member, board member, or other elected official; or
- 26.1.3 Any officer or employee of any federal, state, county or local agency; legislature, commission, counsel or board.

27 **GENERAL WARRANTY**:

27.1 **CONTRACTOR** warrants that all services, deliverables, and/or work product under this Contract shall be completed in a workmanlike manner consistent with standards in the trade, profession, or industry; shall conform to or exceed the specifications as set forth in the incorporated attachments; and shall be fit for ordinary use, of good quality, with no material defects.

28 PROPER AUTHORITY:

28.1 The parties hereto represent and warrant that the person executing this Contract on behalf of each party has full power and authority to enter into this Contract. **CONTRACTOR** acknowledges that this Contract is effective only after approval by Carson City Purchasing & Contracts and only for the period of time specified in this Contract. Any services performed by **CONTRACTOR** before this Contract is effective or after it ceases to be effective are performed at the sole risk of **CONTRACTOR**.

29 ALTERNATIVE DISPUTE RESOLUTION:

29.1 Pursuant to NRS 338.150, public body charged with the drafting of specifications for a public work shall include in the specifications a clause requiring the use of a method of alternative dispute resolution before initiation of a judicial action if a dispute arising between the public body and the contractor engaged on the public work cannot otherwise be settled. Therefore, in the event that a dispute arising between CITY and CONTRACTOR cannot otherwise be settled, CITY and CONTRACTOR agree that, before judicial action may be initiated, CITY and CONTRACTOR will submit the dispute to non-binding mediation. CITY shall present CONTRACTOR with a list of three potential mediators. CONTRACTOR shall select one person to serve as the mediator from the list of potential mediators presented by CITY. The person selected as mediator shall determine the rules governing the mediation.

30 **GOVERNING LAW; JURISDICTION**:

30.1 This Contract and the rights and obligations of the parties hereto shall be governed by, and construed according to, the laws of the State of Nevada, without giving effect to any

Page 14 of 18 Revised 4/1/10

principle of conflict-of-law that would require the application of the law of any other jurisdiction. **CONTRACTOR** consents and agrees to the jurisdiction of the courts of the State of Nevada located in Carson City, Nevada for enforcement of this Contract.

31 ENTIRE CONTRACT AND MODIFICATION:

31.1 This Contract and its integrated attachment(s) constitute the entire Contract of the parties and such are intended as a complete and exclusive statement of the promises, representations, negotiations, discussions, and other Contracts that may have been made in connection with the subject matter hereof. Unless an integrated attachment to this Contract specifically displays a mutual intent to amend a particular part of this Contract, general conflicts in language between any such attachment and this Contract shall be construed consistent with the terms of this Contract. Unless otherwise expressly authorized by the terms of this Contract, no modification or amendment to this Contract shall be binding upon the parties unless the same is in writing and signed by the respective parties hereto and approved by Carson City Purchasing & Contracts. The parties agree that each has had their respective counsel review this Contract which shall be construed as if it was jointly drafted.

Page 15 of 18 Revised 4/1/10

CONTRACT FOR SERVICES OF INDEPENDENT CONTRACTOR

Contract No. 1213-098
Title: Financial Advisory Services

32 **ACKNOWLEDGMENT AND EXECUTION:**

32.1 In witness whereof, the parties hereto have caused this Contract to be signed and intend to be legally bound thereby.

CA	RS	ON	CI	TΥ

Finance Director Attn: Kim Belt

Purchasing and Contracts Manager 201 North Carson Street, Suite 3 Carson City, Nevada 89701 Telephone: 775-283-7137

Fax: 775-887-2107 KBelt@carson.org

BV: X Seek

Kim Belt

DATED 8/28/12

CITY'S LEGAL COUNSEL

Neil A. Rombardo, District Attorney

I have reviewed this Contract and approve as to its legal form.

By:

Deputy District Attorney

DATED

I certify that funds are available and that CONTRACTOR will not be given authorization to begin work until this Contract has been signed by Purchasing & Contracts.

BY: Nick Providenti, Finance Director Carson City Finance Department 201 N. Carson Street, Suite 3 Carson City, NV 89701

Telephone: 775-283-7143

Fax: 775-887-2107

nprovidenti@carson.org

By:

DATED 8/7

Page 16 of 18 Revised 4/1/10

Title: Financial Advisory Services

Undersigned says: That he is the **CONTRACTOR** or authorized agent of the **CONTRACTOR**; that he has read the foregoing Contract; and that he understands the terms, conditions, and requirements thereof.

e has read the foregoing Contract; and that he understands the terms, conditions, and ements thereof.	
CONTRACTOR	
BY: Marty Johnson	
TITLE: Managing Director	
FIRM: JNA Consulting Group LLC	
CARSON CITY BUSINESS LICENSE #: 12-27846	

Address: 1400 Wyoming Street, Suite 3
City: Boulder City State: NV Zip Code: 89005
Telephone: 702-294-5100/ Fax #: 702-294-5145
E-mail Address: marty@jnaconsultinggroup.com

(Signature of CONTRACTOR)

DATED ________

Page 17 of 18 Revised 4/1/10

Title: Financial Advisory Services

SAMPLE INVOICE

Invoice Date:	er:				
Vendor Number	er:				
Invoice shall b	e submitted to:				
Attn: Gail Schr	Street, Suite 3				
Use this section	on if CONTRACT SUM	was based	l on a lump	sum.	
Line Item #	Description		Value	% Completed	Total \$\$
_			-		
				otal for this invoice	e
= contract sum Less this invoice	reviously billed prior to this invoice	\$ \$			

ENCLOSE COPIES OF RECEIPTS & INVOICES FOR EXPENSES & OUTSIDE SERVICES

Page 18 of 18 Revised 4/1/10

EXHIBIT A - SERVICES

A. Financial Planning

- Review and make recommendations regarding the short and long-term capital improvement programs in order to match sources of capital funding to infrastructure needs.
- Provide financial feasibility studies which will include financing alternatives, amortization schedules, revenue estimates, revenue alternatives, and make recommendations to the City as to the optimal financing strategy.
- Evaluate proposals and/or studies provided to the City, by outside interested parties, relative to the financing of capital projects, and report findings to the City.
- 4. Assist the City in debt management policy development, including policies and procedures for measuring and making financial decisions.

B. Managing and Issuing Debt Securities

- Review existing debt structure to identify strengths and weaknesses of structure, identify funding opportunities.
- 2. Develop and analyze appropriate debt structure alternatives and bond financing schedules.
- Assist the City with credit rating management and upgrade strategies.
- 4. Assist the City in the development of the terms of the financing and make recommendations concerning the terms and conditions (including public or private sale) upon which the securities are to be issued and sold, including final repayment schedules, call and redemption features, reserve funds, revenue options, coverage requirements, and other details.
- Develop and review financing documents including the preparation for the City of an Official Statement, which sets forth financial and other information about the City and a description of the security issue, for each contemplated debt issuance planned to be sold at a public sale.
- Assist the City and the underwriter in preparation of an Official Statement for issues planned to be sold at a private sale. The preparation of the material will be in general conformance with Government Finance Officers Association Disclosure Guidelines for Offerings of Securities by State and Local Governments.
- 7. Review Official Statements not prepared by the CONSULTANT and report findings to the City.

- 8. Confer with legal counsel, bond attorneys, underwriters, bankers, actuarial firms, and accountants selected.
- 9. Assist the City with presentations made to the Debt Management Commission to secure its approval for issuance of securities.
- 10. Inform the City of market conditions and advise the City as to advantageous timing that the securities might be sold.
- Participate with the City in due diligence meetings.
- 12. Assist in the procurement of other financial services such as trustee, printer and verification agent.
- Assist the City in establishing a marketing plan via widely circulated financial journals and publications, to obtain publicity for the City's security sale.
- 14. Assist the City with preparation of materials for rating agency presentations.
- Review bids to verify calculations are in conformance with the specifications, and make recommendations, for award of bids on competitive sales.
- Assist with the pricing of bonds.
- 17. Perform the necessary functions in connection with the Proceedings, which include acting as liaison, assembling documents, and attending all closings.
- Other Services include, but are not limited to, services relative to the following:
 - Attend all meetings of the City which such meetings include matters directly or indirectly related to the planning and management of City's debt.
 - 2. Monitor and report local, State, and Federal regulations that may affect the City's debt position.
 - Consult with the City concerning investment of security proceeds with particular attention to arbitrage and filing requirements of the U.S. Treasury Department.
 - 4. Prepare with the assistance of the City, the secondary market disclosure required by SEC rule 15c2-12.
 - 5. Notify, in accordance with requirements, all affected parties of any material event disclosures and potential impacts.

- Elections develop funding strategies and options for District Staff and Board discussion, prepare information for Debt Management Commission, attend meetings of Staff, Board or other authorizing bodies and assist in development of sample ballot disclosure as requested.
- Secondary Market Disclosure As requested, prepare annual filings which detail updated information as required by the Continuing Disclosure Certificate as requested.
- Arbitrage Rebate Perform periodic calculations of the amount of rebate earned, compliance with appropriate tests and submission of a report detailing the results to the City as requested.
- Debt Management Policy As requested, review or prepare annual updates of the City's Debt Management Policy as required by NRS 350.
- Legislative Support As requested by the City, review proposed legislation, attend and/or testify at hearings and prepare reports regarding the impact of proposed legislation on the City.
- 11. Rating Agency Presentations As requested, coordinate a formal presentation to the rating agency. Assist in preparation of financial, economic and other data to be provided. Assist in planning visits to areas or entities that could have a potential impact on the rating. Consult with the District regarding the expectations of a rating and strategy for improving the bond rating.
- 12. Other Projects As requested by the City, assist with leases, bank loans and other transactions, project or analyses. A scope of services memorandum, detailing the services to be provided to the City for Other Projects, will be sent to the City when Other Projects are initiated.

H:\Clients\Carson City\1-City of Carson City\2-Contracts & RFPs\Contracts & Fees\2010\EXHIBIT A.wpd



JNA Consulting Group, LLC

Independent Public Finance Advisors

August 16, 2012

Nick Providenti Finance Director City of Carson City, Nevada 201 N Carson ST Carson City, NV 89701

RE: \$3,600,000 (not to exceed) Carson City, Nevada Highway Revenue (Motor Vehicle Fuel Tax) Subordinate Lien Refunding Bonds, Series 2012

Dear Nick:

JNA Consulting Group, LLC is pleased to be of service to Carson City relating to the above-captioned financing. Our services consist of offering independent financial advice and consulting services. Specific services to be provided under this agreement relate to obtaining bank/institution financing for the refinancing of outstanding highway revenue bonds for interest savings.

Services to be provided will include, but are not limited to:

- Oversight of the financing process
- Preparation of a financing schedule
- Funding scenario preparation and evaluation (amortization schedules, debt service coverage tables, sources/uses of funds, etc.)
- Evaluation of various financing options
- Evaluation of refunding opportunities
- Development of the various terms and conditions of the financing
- Assistance in preparing documentation for authorization of the financing
- Management of the bid process
- Finalization of financing terms with lenders
- · Preparation of closing instructions and wiring of funds
- Participation on conference calls
- Attendance at meetings of Staff and the Board of Supervisors as requested

The current plan of finance involves the sale of the refunding bond to a private lender/bank. The fees shown below are provided based upon this transaction structuring. Should the bond be sold through a public bond offering, we will discuss adjustments to this fee proposal at that time.

EXHIBIT A

Page 2

We estimate that our fee will be in the range of \$8,500 to \$12,500 depending upon our time costs and the complexity of the final transaction. Our fees do not include out of pocket expenses such as overnight mail, copying or travel related expenses. Such expenses will be included on the bill as reimbursable items. Fees will be billed after the successful completion of the transaction. If the transaction is postponed or cancelled, we will bill for our reimbursable expenses up to that point.

Our objective is to have the financing process and related activities proceed as smoothly as possible for the City. We look forward to working with you. We thank you for this opportunity to be of service to the City. Please call if you have any questions.

Sincerely,

Martin R. Johnson

MARIL

President

MRJ:jgp

cc: John Peterson